



SVP OF KIELY ELECTRIC

LONG BRANCH, NJ

The Kiely Family of Companies serves a purpose that's bigger than any person, project, or company. As the SVP of Kiely Electric, you will take the helm of a thriving electrical business with more than \$50M in revenue. You'll be the driving force behind business growth, operational excellence, and forward-looking strategies that position Kiely Electric for long-term success. Leading a talented team of professionals, you will inspire high performance, ensure unmatched service delivery, and elevate customer satisfaction. This is a high-impact role that calls for bold leadership, deep industry expertise, and the vision to shape the future of one of Kiely's cornerstone businesses.



Responsibilities

- Oversee the day-to-day operations of the Kiely Electric division, ensuring efficient service delivery and strong financial results.
- Build a culture of collaboration, trust, and excellence.
- Improve profitability by driving best practices and maintaining high standards.
- Develop and execute strategies to achieve business growth and expand market presence.
- Build and maintain strong relationships with existing customers to ensure satisfaction and trusted partnerships.
- Identify and pursue opportunities to expand commercial electrical service offerings with new customers.
- Track and report business development activities, including pipeline updates, outreach efforts, and market intelligence.
- Collaborate with other Kiely engineering and construction divisions on multidisciplinary opportunities (e.g., data center construction).

Qualifications

- 10+ years of experience in the commercial electrical industry.
- Proven success in managing P&L operations and driving business growth.
- Demonstrated ability to establish and implement organizational standards and best practices.
- Strong organizational and time management skills, with the ability to manage multiple priorities effectively.
- Excellent oral and written communication skills, with strong interpersonal abilities and critical thinking skills.

Skills

- Strong leadership skills with proven ability to drive organizational change.
- Strong business acumen and ability to align HR strategy with business goals.
- Excellent oral and written communication skills.
- Excellent interpersonal and negotiation skills.
- Ability to prioritize and delegate tasks effectively.
- Ability to navigate and adapt across multiple organizational structures and leadership styles.
- Resilience and effectiveness in high-pressure or stressful situations.

