



SVP OF ENGINEERING

TINTON FALLS, NJ

The Kiely Family of Companies serves a purpose that's bigger than any person, project, or company. As the Senior Vice President of Engineering at Kiely Engineering, you will lead and oversee all engineering and design operations, ensuring compliance with industry codes, standards, and customer requirements. Reporting to the Chief Operating Officer – Engineering and Construction Group, you will collaborate closely with the SVPs of Utility Services to support technical and engineering needs for ongoing projects and clients. Additionally, you will partner with the SVP of Business Development to drive growth in the engineering services sector, fostering new client relationships and expanding Kiely Engineering's market presence.



Responsibilities

Strategic

- Collaborate with the CEO, COO, the SVP's of Utility Services and Business Development to initiate, drive and deliver inorganic and organic growth opportunities across the Company's sectors nationwide in conjunction with the Kiely Strategic Plan
- Collaborate with the Executive VP for E&C Group and the SVP of Marketing & Business Development to initiate and drive inorganic and organic growth opportunities nationwide for Kiely Engineering.
- Serve existing clients by ensuring quality, timeliness and safety in all projects and industry best practices for the performance of all services and work.
- Develop new engineering and design/build opportunities and projects
- Identify areas and opportunities for innovation in engineering and design services
- Optimize the use and increase scope of the engineering support office in India

Managerial

- Collaborate with the CEO and COO to ensure that Succession Plans are in place for the Engineering Group
- Develop and implement performance management and associated KPIs for the Engineering Group in coordination with the SVP's of the various business units.
- Communicate with and be active in applicable technical trade associations and communicate with industry leaders, clients and potential clients as required to ensure that the Kiely Family of Companies is continuously aware of and implementing industry best technical practices
- Develop the organizational structure to maximize efficiencies across the various engineering disciplines
- Full P & L responsibility across all engineering divisions, inclusive of forecasting, budgeting and reporting

Leadership

- Exercise authority and approve decisions on all Engineering matters
- Effectively lead a team of senior professionals by developing talent and cultivating a high performance culture.
- Mentor, coach, develop and motivate direct reports and, when required, select L2 and L3 managers
- Serve as a role model to employees by living company values and displaying the leadership behavior

Qualifications

- Bachelor's degree in engineering
- (Preferred) Master's degree
- 15+ years of experience in engineering with knowledge and experience in multiple of the following market sectors:
 - Natural Gas Facilities & Pipelines
 - Petroleum Facilities & Pipelines
 - Industrial Plants, Buildings & Structures
- PE license

Key Performance Indicators

- Business Pipeline development
- Internal collaboration opportunities and success
- Bookings
- Backlog growth
- Gross Margins
- Engineering business unit overhead budgeting and management
- Utilization of Team Members
- Client Satisfaction

Skills

- Strong leadership skills and the proven ability to drive organizational change, development and growth
- Dedication to client service, communication and relationship management
- Strong technical knowledge of industry standards, codes and utility requirements
- Ability to conduct and analyze technical solutions and designs while seeking innovation
- Identify and select key business opportunities, strategic partners and acquisition opportunities
- Management of people development (recruiting, onboarding, retention)

